

111579 PA  
2001-04-05

5 ABSTRACT:

The present invention relates to a method for computerized processing and presenting market and marketing information regarding at least one first product. The method according to the invention comprises storing, in a 10 database, collected data related to at least one key success factor associated with at least the market performance which is related to said first product; forecasting, in a central computer unit, the future sales of said first product based on said collected data 15 related to said at least one key success factor; and transmitting said information to at least one external business. The invention allows improved monitoring of the status and development of a product on a market and provides improved understanding, benchmarking, forecasting and strategic decision-making as regards the 20 future sales of the product in question.

SEARCHED  
INDEXED  
SERIALIZED  
FILED